



TESFA INTERNATIONAL SCHOOL
Global Minds with Minnesota Hearts

BOARD MEETING AGENDA

6:00 p.m. February 25, 2018

Meeting Location: 1555 40th Avenue NE, 2nd Floor, Columbia Heights, MN 55421

1.0 CALL TO ORDER

2.0 APPROVAL OF AGENDA

Motion by: _____ Seconded by: _____

3.0 COMMENTS FROM CITIZENS PRESENT

Visitors attending the meeting who wish to address the school board may do so at this time.

5.0 EXECUTIVE DIRECTOR REPORT

6.0 APPROVAL OF THE CONSENT AGENDA

Consent items, January 28, 2018 – School Board Agenda as warranted including approval of:

- Minutes – Regular Meeting Minutes of December 17, 2018
- Personnel Recommendations -
- Payment of Bills and Acknowledgment of Wire Transfer Report
- Monthly Financials

The Executive Director recommends the School Board approve the Consent Items as detailed in the enclosure.

Motion by: _____ Seconded by: _____ Vote: Passed _____

7.0 Presentations and Discussion Items

8.01 Parent Survey

8.02 Programming Options & Recommendations

8.03 Dual Immersion Possibilities - Global Immersion Network Consultants (GINC)

8.04 Comprehensive Support Update - School Improvement Plan

8.05 Winter NWEA MAP Math & Reading Growth

8.06 FY18 Audit



TESFA INTERNATIONAL SCHOOL
Global Minds with Minnesota Hearts

8.0 ACTION ITEMS

9.01 FY19 February Budget Revision

9.02 Fund Balance #703

9.03 Corporate Borrowing Resolution

Motion by: _____ Seconded by: _____ Vote: _____

10.0 VOA authorizer input/update

11.0 ADJOURNMENT

Mission

Tesfa International School is committed to providing an equitable and empowering education for all. Our scholars will engage in a transdisciplinary curriculum supported by conceptual and inquiry based learning. Side-by-side with dedicated educators, scholars will develop the knowledge, skills and characteristics necessary for active citizenship throughout the world.

Personnel Recommendations:

The following personnel items are recommended for the approval at the February 25 ,2019, school board meeting.

Change of Assignment:

Paige Merwin From 1.0 FTE Classroom Teacher to 1.0 Special Education
Paraprofessional effective February 20, 2019

Leave of Absence:

Mariam Hussein 1.0 Special Education Paraprofessional effective February 20, 2019 - May
31, 2019

Return from Leave:

James Cosgrove 1.0 Special Education Paraprofessional effective November 21, 2019 -
March 15, 2019



TESFA INTERNATIONAL SCHOOL
Global Minds with Minnesota Hearts

BOARD MEETING MINUTES

6:00 p.m. December 17, 2018

Meeting Location: 1555 40th Avenue NE, 2nd Floor, Columbia Heights, MN 55421

1.0 CALL TO ORDER 6:01 AM Absent - Maren Rodriguez, Hussein Ahmed

2.0 APPROVAL OF AGENDA

Motion by: Abby Hendricks Seconded by: Antoinette Johns

Vote: Passed 5-0

3.0 COMMENTS FROM CITIZENS PRESENT

Visitors attending the meeting who wish to address the school board may do so at this time.

5.0 EXECUTIVE DIRECTOR REPORT

6.0 APPROVAL OF THE CONSENT AGENDA

Consent items, December 17, 2018 – School Board Agenda as warranted including approval of:

- Personnel Recommendations
- Payment of Bills and Acknowledgment of Wire Transfer Report
- Minutes – Regular Meeting Minutes of November 26, 2018

The Executive Director recommends the School Board approve the Consent Items as detailed in the enclosure.

Motion by: Amir Orandi Seconded by: John Groenke Vote:

Passed 5-0

7.0 Monthly Financials

Approval of the November Financial Statements Passed

Motion by: Antoinette Johns Seconded by: Abby Hendricks Vote:

Passed 5-0



TESFA INTERNATIONAL SCHOOL
Global Minds with Minnesota Hearts

8.0 Presentations and Discussion Items

8.01 Draft FY19 Budget Revision (for January approval)

8.02 Strategic Direction Parameters

- Programming Plans
- Enrollment Goals

Minutes: A brief summary of the draft budget revision was explained by the Executive Director. The process for further analysis and bringing final recommendations to the January finance committee was explained.

Initial discussion regarding rethinking the programming vision for Tesfa was discussed. The Executive Director will prepare a report regarding the current state of programming at Tesfa including considerations for future programming and rethinking the vision for the school for the January meeting.

9.0 ACTION ITEMS

9.01 Data Practices Policy #132

Motion by: Abby Hendricks Seconded by: Antoinette Changes Vote:
 Passed 5-0

9.02 Appointments of Data Practices Officials

- Responsible Authority - Elena Hanson
- Designated Authority - Pat Exner
- Designated Data Practices Compliance Official - Jonas Beugen

Minutes: The role of data practices officers was discussed.

Motion by: Amir Orandi Seconded by: John Groenke Vote:
5-0

10.0 VOA authorizer input/update

11.0 ADJOURNMENT

Mission

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Tesfa International School
Financial Dashboard for:

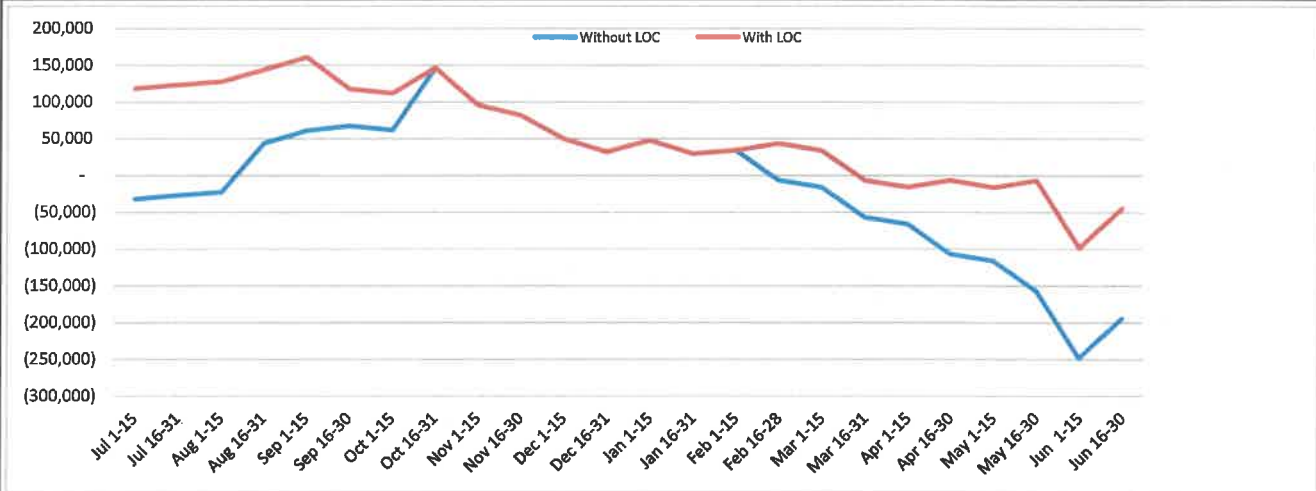
1/31/2019

Student Count

Actual Current ADM:	163.00	ADM from Budget:	182.00
<small>See note below</small>			
Actual Current WADM:	163.00	WADM from Budget:	182.00

	YTD Actual		YTD Budget Target	
Revenue	\$1,387,236.43	48%	\$1,697,103.04	58%
Expense	\$1,492,706.29	51%	\$1,695,441.88	58%
Change in Fund Balance	-\$105,469.86		\$1,661.15	58%

Cash Balance Projection



Grants and Other Awards:

Description	Award	Expensed PFY	Expensed CFY	Remaining	Expiration Date
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Comments:

General:

- **The January financials show the FY19 Revised Budget which is based on 182 ADM.
- **The School has a reconciled cash balance of \$29,699.
- **The state aid holdback is at 10%, which is estimated at \$153,488 through January.

Revenue:

- **Year-to-date revenue of \$1,387,236 represents 48% of the approved revenue budget.

Expenses:

- **The School has spent \$1,494,177 which is 51% of the approved expenditure budget.

Cash Flow:

- **The cash flow reflects the 10% holdback of state aid and 24 payment schedule.



Tesfa International School
Financial Dashboard for:

1/31/2019

Financial Ratios:

	YTD Actual	FY19 Budget	Required
(A) Unrestricted Cash and Investments	29,699	119,878	
(B) Total Operating Expenses	1,492,706	2,906,472	
Cash on Hand Ratio ((A x 365) / B)	4.24	15.05	45
(A) Beginning Fund Balance	134,907	134,907	
(B) Revenues	1,387,236	2,909,319	
(C) Expenditures	(1,492,706)	(2,906,472)	
(D) Ending Fund Balance	29,438	137,755	
Fund Balance as a % of Expenditures (-C / D)	0.0%	4.7%	25%
(A) Annual Net Income	(105,470)	2,848	
(B) Lease Payment	236,520	236,520	
Debt Service Coverage Ratio (A + B) / B	0.55	1.01	1.1

Upcoming Deadlines:

Task	Due Date
FY19 Audit	September 2019
Quarterly Financial Reports of School and Building Company	45 Days After Quarter End
Quarterly Current Student Waiting List	45 Days After Quarter End
All Required Applications to MDE for Title, Special Education, Other	June 30th, 2019
Apply for Building Lease Aid	June 30th, 2019
Prior Year Audited Financials	November 30th, 2019
Carry Automobile and Workers Compensation Insurance	Ongoing Renewals

These financials were compiled from information supplied by school management. They are unaudited and should be used for management purposes only.

**Tesfa International School
Balance Sheet
1/31/2019**

Descriptions	General	Food	Fixed	Total
Assets				
Current Assets				
Checking Accounts	14,197	15,502	-	29,699
Accounts Receivable	-	-	-	-
Due from State	32,994	-	-	32,994
Due from Federal	-	-	-	-
Prepaid AP Expenditures	-	-	-	-
Total Current Assets	47,190	15,502	-	62,692
Fixed Assets				
Equipment	-	-	-	-
Property & Equipment under Cap. Lease	-	-	-	-
Accum Depr Buildings	-	-	-	-
Accum Depr On Equip.	-	-	-	-
Total Fixed Assets	-	-	-	-
Total Assets	47,190	15,502	-	62,692
Liabilities & Fund Balance				
Current Liabilities				
Accounts Payable	41,313	11,086	-	52,399
Payroll Liabilities	(20,058)	-	-	(20,058)
Short Term Indebtedness	-	-	-	-
Total Current Liabilities	21,255	11,086	-	32,341
Fund Balance				
Investment Fixed Assets	-	-	-	-
Restricted Fund Balance	-	-	-	-
Unassigned Fund Balance - 6/30/2019	134,907	-	-	134,907
Net Income/(Loss) - FY19	(109,886)	4,416	-	(105,470)
Total Fund Balance	25,021	4,416	-	29,438
Total Liabilities & Fund Balance	46,277	15,502	-	61,779

State Holdback Calculation:

**Total Fiscal Year School Budgeted State Revenues	2,646,340
Prorated Fiscal Year-to-Date (7 of 12 months)	58%
Total Fiscal Year-to-Date Budget (January 2019)	1,534,877
State Holdback Percentage	10%
Total Estimated Year-to-Date Holdback	153,488

*Based on the assumptions that actual ADMs and state aid payments are based on an ADM of 167

**Tesfa International School
Summary Income Statement
Fiscal Year 2019
For Period Ending January 31, 2019**

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
GENERAL FUND 01			<i>Targeted Percent</i>	58%
REVENUE				
State Aid Revenue				
Endowment Fund Apportionment	-	3,191	6,171	52%
General Education Aid	176,470	1,103,318	1,869,104	59%
Long Term Facility Maintenance	-	-	-	N/A
Literacy Incentive Aid	-	2,535	4,900	52%
Lease Aid	-	75,026	212,868	35%
State Special Education	-	97,491	553,297	18%
Total State Aid Revenue	176,470	1,281,562	2,646,340	48%
Federal Aid Revenue				
Title I	27,711	27,711	62,868	44%
Title II	7,766	7,766	9,352	83%
Title III	-	-	14,125	0%
Federal Special Education	-	4,175	26,626	16%
Total Federal Aid Revenue	35,477	39,652	112,972	35%
Other Revenue				
Donations	-	116	3,000	4%
Misc. Revenue/E-Rate	-	1,726	6,810	25%
Total Other Revenue	-	1,842	9,810	19%
TOTAL REVENUE	211,947	1,323,056	2,769,122	48%
EXPENDITURE				
Administration				
Salaries	19,708	136,125	235,000	58%
Benefits	6,617	45,701	87,719	52%
Purchased Services	21,904	91,556	129,666	71%
Supplies	955	13,736	10,200	135%
Equipment	-	-	-	N/A
Dues/Membership	-	11,540	32,000	36%
Total Administration	49,184	298,658	494,585	60%

**Tesfa International School
Summary Income Statement
Fiscal Year 2019
For Period Ending January 31, 2019**

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
General Education				
Salaries	47,267	298,428	643,434	46%
Benefits	13,756	100,717	189,393	53%
Purchased Services	1,413	2,805	12,000	23%
Supplies	1,590	19,374	19,777	98%
Equipment	-	14,828	27,500	54%
Dues/Memberships	-	-	4,500	0%
Total General Education	64,025	436,153	896,604	49%
Title Programs				
Title I	2,562	28,925	62,868	46%
Title II	(10)	7,756	9,352	83%
Title III	2,649	9,312	14,125	66%
Total Title Programs	5,200	45,993	86,346	53%
State Special Education				
Salaries	27,743	145,479	309,539	47%
Benefits	8,970	59,747	138,279	43%
Purchased Services	14,050	69,761	85,000	82%
Supplies	-	-	7,100	0%
Equipment	-	-	1,500	0%
Total State Special Education	50,763	274,987	541,418	51%
Federal Special Education				
Purchased Services	-	25,809	25,000	103%
Supplies	-	1,270	1,626	78%
Total Federal Special Education	-	27,078	26,626	102%
Instructional Support				
Salaries	-	-	-	N/A
Benefits	-	-	-	N/A
Purchased Services	-	-	-	N/A
Total Instructional Support	-	-	-	N/A
Student Support				
Salaries	4,927	30,761	61,950	50%
Benefits	611	5,629	10,829	52%
Purchased Services	26,250	123,743	324,000	38%
Supplies	8	33	700	5%
Total Student Support	31,796	160,167	397,479	40%
Facility				
Salaries	-	-	-	N/A
Benefits	-	-	-	N/A
Purchased Services	4,780	40,438	77,698	52%
Facility Lease	19,313	143,717	236,520	61%
Supplies/Equipment	888	5,751	9,000	64%
Total Facility	24,981	189,907	323,218	59%
TOTAL EXPENDITURE	225,950	1,432,942	2,766,274	52%
NET INCOME/LOSS - GENERAL FUND 01	(14,003)	(109,886)	2,848	

**Tesfa International School
Summary Income Statement
Fiscal Year 2019
For Period Ending January 31, 2019**

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
FOOD SERVICE FUND 02				
REVENUE				
State Aid	3,913	5,129	3,300	155%
Federal Aid	8,667	59,052	136,898	43%
TOTAL REVENUE	12,580	64,180	140,198	46%
EXPENDITURE				
Purchased Services	-	420	-	N/A
Supplies	24,526	59,344	140,198	42%
Equipment	-	-	-	N/A
TOTAL EXPENDITURE	24,526	59,764	140,198	43%
NET INCOME/LOSS - FOOD SERVICE FUND 02	(11,946)	4,416	-	
NET INCOME/LOSS - ALL FUNDS	(25,949)	(105,470)	2,848	

Tesfa International School
 Payment Register - January 2019
 Fiscal Year 2018-2019

CHECK DATE	VENDOR	INVOICE DESCRIPTION	CHECK NUMBER	AMOUNT
Regular Checks				
01/02/19	SAFAARI TRANSPORTATION LLC	December Regular & SpED Transportation	6318	26,250.00
01/24/19	Michelle Orman	Payroll Check	1001	192.39
01/31/19	Ismail Sheikh	01/31/19 Net Pay	1002	1,498.36
01/31/19	CORPORATE BENEFIT ADMINISTRATORS, INC	Base & Participant Fee	11283	(437.50)
01/31/19	Kylerion Inc	Test - A.Beauchamp	11372	(10.00)
01/03/19	CORPORATE BENEFIT ADMINISTRATORS, INC	Base & Participant Fee	11433	443.75
01/03/19	EDMENTUM	Study Island - Installment 3	11434	994.00
01/03/19	FIRST LUTHERAN CHURCH	January Lease, Utilities, Custodial	11435	23,798.10
01/03/19	Office Depot	Non Instructional Supplies, Office Supplies	11436	193.50
01/03/19	PK PROPERTY SERVICES . LLC	Maintenance Supplies	11437	547.12
01/03/19	POWER SCHOOL GROUP LLC	PS SIS Annual Hosting & Fee	11438	392.70
01/03/19	PURCHASE POWER	Postage	11439	100.81
01/03/19	REUVERS PSYCH CONSULTING LLC	Psych Services	11440	75.00
01/03/19	SteppingStone Theatre	3rd Grade Field Trip	11441	325.00
01/22/19	Blue Bell Enterprises, Inc	November Lunch & Breakfast	11442	13,440.55
01/22/19	CONSOLIDATED COMMUNICATIONS	Phone & Internet	11443	437.68
01/22/19	INTEGRATIVE THERAPY, LLC	Occupational Therapy Services	11444	2,165.63
01/22/19	KATHRYN LYNN OLSON	SpEd Consult	11445	525.00
01/22/19	LOFFLER COMPANIES INC	Copier Charges	11446	2,131.50
01/22/19	MOVING MATTERS LLC	December DAPE Services	11447	3,008.90
01/22/19	TECHNOLOGY BY DESIGN LLC	Tech Services	11448	2,475.00
01/22/19	The Somali Museum	Mobile Show	11449	300.00
01/22/19	WELLS FARGO VENDOR FIN SERV	Apple iPad Lease	11450	1,941.84
01/22/19	WordPlay Speech & Language Services	Speech & Language Services	11451	2,640.25
01/22/19	HEALTH PARTNERS	January Health & Dental	11452	18,930.83
01/31/19	Children's Theatre Company	Field Trip on 2/19	11453	125.00
Wires				
01/02/19	Paychex	EIB Invoice	WX	195.80
01/03/19	Alerus	12/31/18 Payroll Contributions	WX	283.33
01/04/19	American Funds	12/31/18 Payroll Contributions	WX	477.50
01/11/19	PERA	12/31/18 Payroll Contributions	WX	2,052.37
01/11/19	TEACHERS RETIREMENT ASSOCIATION	12/31/18 Payroll Contributions	WX	5,521.26
01/15/19	Paychex	01/15/19 Payroll Net Pay	WX	37,131.38
01/15/19	Paychex	01/15/19 Payroll Taxes - Federal, MN State, MN SUI, FICA EE/ER	WX	13,197.52
01/16/19	Paychex	EIB Invoice	WX	570.00
01/17/19	Alerus	01/15/19 Payroll Contributions	WX	283.33

Tesfa International School
 Payment Register - January 2019
 Fiscal Year 2018-2019

CHECK DATE	VENDOR	INVOICE DESCRIPTION	CHECK NUMBER	AMOUNT
01/22/19	PERA	01/15/19 Payroll Contributions	WX	2,118.77
01/22/19	TEACHERS RETIREMENT ASSOCIATION	01/15/19 Payroll Contributions	WX	5,521.26
01/22/19	American Funds	01/15/19 Payroll Contributions	WX	477.50
01/28/19	Alerus	FSA Fee	WX	24.00
01/28/19	Alerus	FSA Fee	WX	50.00
01/31/19	IRS	FICA & FEDERAL	WX	10,739.76
01/31/19	PERA	Payroll Deductions	WX	2,173.10
01/31/19	TEACHERS RETIREMENT ASSOCIATION	Payroll Deductions TRA	WX	5,521.26
01/31/19	American Funds	Payroll Deductions	WX	702.50
01/31/19	MN Dept of Rev	MN State Taxes	WX	1,611.67
01/31/19	Sunrise Bank	01/31/19 Payroll	WX	36,001.46
Total January 2019 Disbursements				227,139.18

V = Void Check
 * = Break in sequence

Tesfa International School
FY19 Cash Flow Projection

	Estimated Receipts by Revenue Category											Estimated Disbursements				Estimated Cash Balance
	Current YR		Prior YR		Federal Aid	Revenue	Other	Total Receipts	Estimated Payroll	Building Lease	Estimated A/P	Total Disbursements	Estimated Cash Balance	Line of Credit		
	State Aid	Federal Aid	State Aid	Federal Aid												
FY19 Beginning Cash Balance																
Jul 1-15	86,432	-	-	-	-	-	86,432	53,797	-	345	54,143	(64,083)	75,000	10,917		
Jul 16-31	110,085	-	-	-	3,086	-	113,181	53,363	26,601	28,225	108,190	(31,794)	75,000	118,206		
Aug 1-15	98,376	-	-	-	338	-	98,714	51,954	26,601	15,874	94,430	(26,803)		123,197		
Aug 16-31	98,368	-	-	-	1,497	-	201,033	99,563	-	35,140	134,704	(22,520)	(50,000)	127,480		
Sep 1-15	102,098	4,407	-	101,169	500	-	107,005	61,328	-	28,534	89,862	43,809		143,809		
Sep 16-30	72,536	-	-	79,731	-	-	152,267	66,457	26,665	52,392	145,515	67,705	(50,000)	160,963		
Oct 1-15	100,094	14,333	-	107,421	114	-	202,247	67,997	-	52,202	120,199	62,047		112,047		
Oct 16-31	94,063	-	-	107,421	763	-	202,247	62,894	24,148	30,884	117,926	146,368	(50,000)	146,368		
Nov 1-15	91,960	16,940	-	95	2,278	-	118,003	85,779	24,190	58,711	168,680	95,691		95,691		
Nov 16-30	114,656	-	-	95	-	-	114,751	68,738	-	59,404	128,142	82,300		82,300		
Dec 1-15	96,630	-	-	-	110	-	96,740	83,450	23,798	21,826	129,074	49,965		49,965		
Dec 16-31	41,011	18,879	-	-	1,381	-	61,272	57,237	-	21,684	78,931	32,306		32,306		
Jan 1-15	92,176	35,477	-	-	-	-	127,653	58,883	23,798	28,518	111,979	47,980		47,980		
Jan 16-31	88,207	8,867	-	5	-	-	96,879	85,772	-	29,388	115,160	29,699		29,699		
Feb 1-15	92,041	28,233	-	13,921	283	-	134,478	58,663	23,798	47,422	129,884	34,293		34,293		
Feb 16-28	92,041	-	-	147	283	-	92,471	85,772	-	47,422	133,194	(6,430)	50,000	43,570		
Mar 1-15	92,041	28,233	-	-	283	-	120,557	58,663	23,798	47,422	129,884	(15,757)		34,243		
Mar 16-31	92,041	-	-	-	283	-	92,324	85,772	-	47,422	133,194	(6,627)		(6,627)		
Apr 1-15	92,041	28,233	-	-	283	-	120,557	58,663	23,798	47,422	129,884	(65,953)		(15,953)		
Apr 16-30	92,041	-	-	-	283	-	92,324	85,772	-	47,422	133,194	(106,824)		(15,953)		
May 1-15	92,041	28,233	-	-	283	-	120,557	58,663	23,798	47,422	129,884	(116,150)		(16,150)		
May 16-30	92,041	-	-	-	283	-	92,324	85,772	-	47,422	133,194	(167,020)		(7,020)		
Jun 1-15	-	28,233	-	9,811	283	-	38,327	58,663	23,798	47,422	129,884	(248,577)		(98,577)		
Jun 16-30	187,131	-	-	-	283	-	187,414	85,772	-	47,422	133,194	(194,358)		(44,358)		
Total Estimated	2,210,151	239,869	312,300	6,824	12,905	0	2,782,049	1,679,172	294,793	938,358	2,912,323		150,000		(44,358)	
FY19 Budget	2,649,640	249,869	-	-	9,810	-	2,909,319	1,307,749	288,941	1,309,781	2,906,472				2,848	
FY18 Actuals	-	-	321,415	6,824	3,094	-	331,333	108,000	-	25,000	133,000					
FY19 Accruals	(284,964)	(10,000)	-	-	-	-	(274,964)	(108,000)	-	(25,000)	(133,000)					
Budget Variance	2,384,676	239,869	321,415	6,824	12,904	0	2,965,688	1,307,749	288,941	1,309,781	2,906,472					
	(174,525)	(0)	(9,115)	-	0	0	(183,640)	371,423	5,651	(371,423)	5,862					

Tesfa International School
Detailed Income Statement
For Period Ending January 31, 2019

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
GENERAL FUND 01				
REVENUE				
State Aid Revenue				
01 R 005 000 000 000 201	-	3,191.26	6,171.20	52%
01 R 005 000 000 000 211	176,469.60	1,103,318.40	1,869,104.49	59%
01 R 005 000 000 317 211	-	-	-	N/A
01 R 005 000 000 000 212	-	2,534.74	4,900.00	52%
01 R 005 000 000 348 300	-	75,026.26	212,868.00	35%
01 R 005 000 000 740 360	-	97,491.24	553,296.74	18%
Total State Aid Revenue	176,469.60	1,281,561.90	2,646,340.43	48%
Federal Aid Revenue				
01 R 005 216 000 401 400	27,711.23	27,711.23	62,868.40	44%
01 R 005 204 000 414 400	7,765.91	7,765.91	9,352.27	83%
01 R 005 205 000 417 400	-	-	14,125.00	0%
01 R 005 000 000 419 400	-	4,175.00	26,625.85	16%
Total Federal Aid Revenue	35,477.14	39,652.14	112,971.52	35%
Other Revenue				
01 R 005 000 000 000 096	-	116.32	3,000.00	4%
01 R 005 000 000 000 099	-	1,725.99	6,810.00	25%
Total Other Revenue	-	1,842.31	9,810.00	19%
TOTAL REVENUE	211,946.74	1,323,056.35	2,769,121.95	48%

**Tesfa International School
Detailed Income Statement
For Period Ending January 31, 2019**

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
EXPENDITURES				
Administration				
Salaries				
01 E 005 050 000 000 110	16,666.68	116,458.42	196,500.00	59%
01 E 005 105 000 000 170	3,041.66	19,666.66	38,500.00	51%
Total Salaries	19,708.34	136,125.08	235,000.00	58%
Benefits				
01 E 005 050 000 000 210	1,212.27	8,469.88	15,032.25	56%
01 E 005 105 000 000 210	227.71	1,369.09	2,945.25	46%
01 E 005 105 000 000 214	228.12	1,467.45	2,887.50	51%
01 E 005 050 000 000 218	1,285.00	8,978.94	15,150.15	59%
01 E 005 050 000 000 220	2,924.31	19,330.17	44,927.16	43%
01 E 005 105 000 000 220	509.21	3,564.47	6,776.40	53%
01 E 005 050 000 000 230	-	106.20	-	N/A
01 E 005 105 000 000 230	-	18.88	-	N/A
01 E 005 050 000 000 235	189.64	1,327.36	-	N/A
01 E 005 105 000 000 235	40.50	283.44	-	N/A
01 E 005 050 000 000 240	-	195.51	-	N/A
01 E 005 105 000 000 240	-	36.23	-	N/A
01 E 005 050 000 000 299	-	460.00	-	N/A
01 E 005 105 000 000 299	-	92.90	-	N/A
Total Benefits	6,616.76	45,700.52	87,718.71	52%
Purchased Services				
01 E 005 105 000 000 305	(437.50)	1,238.25	9,556.00	13%
01 E 005 108 000 000 305	5,200.00	30,586.59	32,750.00	93%
01 E 005 110 000 000 305	10,587.47	43,203.16	60,860.00	71%
01 E 005 110 000 000 320	437.68	2,642.57	8,000.00	33%
01 E 005 110 000 000 329	100.81	773.92	1,500.00	52%
01 E 005 110 000 000 370	6,015.18	13,111.98	17,000.00	77%
Total Purchased Services	21,903.64	91,556.47	129,666.00	71%
Supplies				
01 E 005 110 000 000 401	405.29	12,086.74	8,000.00	151%
01 E 005 110 000 000 405	549.75	1,649.25	2,200.00	75%
Total Supplies	955.04	13,735.99	10,200.00	135%

Tesfa International School
Detailed Income Statement
For Period Ending January 31, 2019

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
Equipment				
01 E 005 105 000 000 530	-	-	-	N/A
01 E 005 105 000 000 555	-	-	-	N/A
Total Equipment	-	-	-	N/A
Dues/Memberships				
01 E 005 105 000 000 820	-	11,540.00	29,000.00	40%
01 E 005 950 000 000 910	-	-	3,000.00	0%
Total Interfund Transfer	-	11,540.00	32,000.00	36%
Total Administration	49,153.78	298,558.06	494,584.71	60%
General Education				
Salaries				
01 E 010 203 000 000 140	47,016.68	298,178.40	633,433.60	47%
01 E 010 203 000 000 141	-	-	-	N/A
01 E 010 203 000 000 145	250.00	250.00	-	N/A
01 E 010 203 000 000 185	-	-	10,000.00	0%
Total Salaries	47,266.68	298,428.40	643,433.60	46%

**Tesfa International School
Detailed Income Statement
For Period Ending January 31, 2019**

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
Benefits				
01 E 010 203 000 000 210	3,512.84	21,574.14	49,222.67	44%
01 E 010 203 000 000 214	-	-	750.00	0%
01 E 010 203 000 000 218	3,606.27	22,948.44	49,608.73	46%
01 E 010 203 000 000 220	4,050.34	38,831.60	81,011.96	48%
01 E 010 203 000 000 230	-	445.88	-	N/A
01 E 010 203 000 000 235	633.62	4,406.80	-	N/A
01 E 010 203 000 000 240	-	865.51	-	N/A
01 E 010 203 000 000 270	854.00	4,837.00	4,000.00	121%
01 E 010 203 000 000 280	1,098.87	2,746.32	4,800.00	57%
01 E 010 203 000 000 299	-	4,061.14	-	N/A
Total Benefits	13,755.94	100,716.83	189,393.36	53%
Purchased Services				
01 E 010 203 000 000 305	221.00	692.11	12,000.00	6%
01 E 010 203 000 000 369	1,192.00	2,113.14	-	N/A
Total Purchased Services	1,413.00	2,805.25	12,000.00	23%
Supplies				
01 E 010 203 000 000 401	553.85	8,978.56	16,000.00	56%
01 E 010 203 000 000 406	994.00	7,194.00	-	N/A
01 E 010 203 000 000 430	42.00	501.65	1,000.00	50%
01 E 010 203 000 000 460	-	-	77.00	0%
01 E 010 203 000 000 461	-	2,700.00	2,700.00	100%
Total Supplies	1,589.85	19,374.21	19,777.00	98%
Equipment				
01 E 010 203 000 000 535	-	11,651.04	-	N/A
01 E 010 203 000 000 555	-	3,177.04	27,500.00	12%
Total Equipment	-	14,828.08	27,500.00	54%

**Testa International School
Detailed Income Statement
For Period Ending January 31, 2019**

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
Dues/Memberships				
01 E 010 203 000 000 820	-	-	4,500.00	0%
Total Dues/Memberships	-	-	4,500.00	0%

Total General Education 64,025.67 436,152.77 896,603.96 49%

Title Programs

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
Title I				
01 E 010 216 000 401 140	1,897.91	21,431.44	47,018.40	46%
01 E 010 216 000 401 210	144.67	1,635.05	3,596.91	45%
01 E 010 216 667 401 210	-	-	-	N/A
01 E 010 216 000 401 214	142.34	1,225.13	-	N/A
01 E 010 216 000 401 218	-	392.89	3,625.12	11%
01 E 010 216 000 401 220	358.20	3,991.32	7,778.97	51%
01 E 010 216 000 401 230	-	-	-	N/A
01 E 010 216 000 401 235	18.45	-	-	N/A
01 E 010 216 000 401 240	-	-	-	N/A
01 E 010 216 000 401 299	-	-	-	N/A
01 E 010 216 000 401 401	-	249.60	500.00	50%

**Testa International School
Detailed Income Statement
For Period Ending January 31, 2019**

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
01 E 010 216 000 401 430	-	-	349.00	0%
Total Title I	2,561.57	28,925.43	62,868.40	46%
Title II				
01 E 010 204 000 414 366	(10.00)	7,755.91	9,352.27	83%
Total Title II	(10.00)	7,755.91	9,352.27	83%
Title III				
01 E 010 205 000 417 143	1,993.99	7,719.02	10,808.00	71%
01 E 010 205 000 417 210	133.71	307.59	826.81	37%
01 E 010 205 000 417 214	131.56	131.56	-	N/A
01 E 010 205 000 417 280	-	-	-	N/A
01 E 010 205 000 417 218	-	267.88	833.30	32%
01 E 010 205 000 417 220	370.39	842.23	1,010.26	83%
01 E 010 205 000 417 235	19.07	43.37	-	N/A
01 E 010 205 000 417 430	-	-	646.64	0%
Total Title III	2,648.72	9,311.65	14,125.01	66%
Total Title Programs	5,200.29	45,992.99	86,345.68	53%
State Special Education				
Salaries				
01 E 010 407 000 740 140	8,916.66	43,166.64	96,800.00	45%
01 E 010 420 000 740 186	-	1,160.00	-	N/A
01 E 010 420 000 740 161	18,826.61	101,151.98	212,738.95	48%
Total Salaries	27,743.27	145,478.62	309,538.95	47%
Benefits				
01 E 010 407 000 740 210	641.96	3,083.07	7,405.20	42%
01 E 010 420 000 740 210	1,405.44	7,356.26	16,274.53	45%
01 E 010 420 000 740 214	1,412.03	7,610.59	15,955.42	48%
01 E 010 407 000 740 218	687.48	3,328.17	7,463.28	45%
01 E 010 420 000 740 218	-	-	-	N/A
01 E 010 407 000 740 220	1,624.64	9,719.18	23,246.80	42%
01 E 010 420 000 740 220	2,827.19	25,203.85	67,933.44	37%
01 E 010 407 000 740 230	-	24.19	-	N/A
01 E 010 420 000 740 230	-	62.49	-	N/A

Tesfa International School
Detailed Income Statement
For Period Ending January 31, 2019

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
01 E 010 407 000 740 235	115.07	683.93	-	N/A
01 E 010 420 000 740 235	256.52	2,036.54	-	N/A
01 E 010 407 000 740 240	-	46.33	-	N/A
01 E 010 420 000 740 240	-	132.79	-	N/A
01 E 010 407 000 740 299	-	118.90	-	N/A
01 E 010 420 000 740 299	-	340.85	-	N/A
Total Benefits	8,970.33	59,747.14	138,278.67	43%
Purchased Services				
01 E 010 420 000 740 305	-	285.00	-	N/A
01 E 010 401 000 740 394	5,705.63	21,184.67	-	N/A
01 E 010 420 000 740 394	8,344.04	48,291.63	85,000.00	57%
Total Purchased Services	14,049.67	69,761.30	85,000.00	82%
Supplies				
01 E 010 420 000 740 401	-	-	2,500.00	0%
01 E 010 420 000 740 433	-	-	4,600.00	0%
Total Supplies			7,100.00	0%
Equipment				
01 E 010 420 000 740 530	-	-	1,000.00	0%
01 E 010 420 000 740 555	-	-	500.00	0%
Total Equipment			1,500.00	0%
Total State Special Education	50,763.27	274,987.06	541,417.62	51%
Federal Special Education				
Purchased Services				
01 E 010 420 000 419 303	-	25,808.75	25,000.00	103%
Total Purchased Services		25,808.75	25,000.00	103%
Supplies				
01 E 010 420 000 419 401	-	-	-	N/A
01 E 010 420 000 419 433	-	1,269.65	1,625.85	78%
Total Supplies		1,269.65	1,625.85	78%

Tesfa International School
Detailed Income Statement
For Period Ending January 31, 2019

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
Total Federal Special Education	-	27,078.40	26,625.85	102%
Instructional Support				
Salaries	-	-	-	N/A
01 E 010 610 000 000 143 Instructional Support	-	-	-	N/A
Total Salaries	-	-	-	N/A
Benefits	-	-	-	N/A
01 E 010 610 000 000 210 FICA	-	-	-	N/A
01 E 010 610 000 000 218 TRA	-	-	-	N/A
01 E 010 610 000 000 220 Health Insurance	-	-	-	N/A
01 E 010 610 000 000 235 Dental Insurance	-	-	-	N/A
01 E 010 610 000 000 299 STD Insurance	-	-	-	N/A
Total Benefits	-	-	-	N/A
Purchased Services	-	-	-	N/A
01 E 010 640 000 000 366 Staff Development - Travel, Conventions & Conferences	-	-	-	N/A
Total Purchased Services	-	-	-	N/A
Total Instructional Support	-	-	-	N/A
Student Support				
Salaries	2,581.25	-	61,950.00	0%
01 E 005 720 000 000 143 Pupil Support - Non-Instructional Support	2,345.84	30,761.46	-	N/A
01 E 005 790 000 000 143 Pupil Support - Non-Instructional Support	4,927.09	30,761.46	61,950.00	50%
Total Salaries	7,504.18	-	61,950.00	0%
Benefits	197.38	-	4,739.18	0%
01 E 005 720 000 000 210 FICA	179.44	2,352.30	-	N/A
01 E 005 790 000 000 210 FICA	175.94	2,294.14	-	N/A
01 E 005 720 000 000 214 PERA	-	-	-	0%
01 E 005 720 000 000 218 TRA	-	-	4,776.35	0%
01 E 005 720 000 000 220 Health	51.11	671.18	1,313.33	0%
01 E 005 790 000 000 220 Health	6.69	-	-	N/A
01 E 005 790 000 000 230 Life	-	35.11	-	N/A
01 E 005 790 000 000 235 Dental	0.34	34.53	-	N/A
01 E 005 790 000 000 240 LTD	-	67.95	-	N/A
01 E 005 790 000 000 299 STD	-	174.21	-	N/A
Total Benefits	610.90	5,629.42	10,828.86	52%

Tesfa International School
Detailed Income Statement
For Period Ending January 31, 2019

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
Purchased Services				
01 E 005 720 000 000 305	-	528.00	3,000.00	18%
01 E 010 720 000 000 305	-	-	-	N/A
01 E 005 760 000 720 360	23,490.00	101,870.10	280,000.00	36%
01 E 005 760 000 723 360	2,760.00	19,345.00	41,000.00	47%
01 E 005 760 000 733 360	-	2,000.00	-	N/A
Total Purchased Services	26,250.00	123,743.10	324,000.00	38%
Supplies				
01 E 005 720 000 000 401	7.59	32.54	700.00	5%
Total Supplies	7.59	32.54	700.00	5%
Total Student Support	31,795.58	160,166.52	397,475.86	40%
Facility				
Salaries				
01 E 005 810 000 000 170	-	-	-	N/A
Total Salaries	-	-	-	N/A
Benefits				
01 E 005 810 000 000 210	-	-	-	N/A
01 E 005 810 000 000 214	-	-	-	N/A
01 E 005 810 000 000 230	-	-	-	N/A
01 E 005 810 000 000 240	-	-	-	N/A
01 E 005 810 000 000 299	-	-	-	N/A
Total Benefits	-	-	-	N/A

**Testa International School
Detailed Income Statement
For Period Ending January 31, 2019**

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
Purchased Services				
01 E 005 810 000 000 305	2,776.15	19,766.05	33,246.00	59%
01 E 005 810 000 000 330	1,708.95	11,962.65	20,507.40	58%
01 E 005 810 000 000 350	-	4,317.86	5,000.00	86%
01 E 005 850 000 000 370	-	-	3,996.00	0%
01 E 005 920 000 000 740	-	2,234.93	3,948.18	57%
01 E 005 940 000 000 340	295.25	2,156.77	11,000.00	20%
Total Purchased Services	4,780.35	40,438.26	77,697.58	52%
Facility Lease				
01 E 005 850 000 348 370	19,313.00	143,717.00	236,520.00	61%
Total Facility Lease	19,313.00	143,717.00	236,520.00	61%
Supplies/Equipment				
01 E 005 810 000 000 401	888.09	4,191.32	8,000.00	52%
01 E 005 850 000 000 530	-	1,559.97	1,000.00	156%
Total Supplies/Equipment	888.09	5,751.29	9,000.00	64%
Total Facility	24,981.44	189,906.55	323,217.58	59%
TOTAL EXPENDITURES	225,949.83	1,432,942.35	2,766,274.26	52%
NET INCOME/LOSS - GENERAL FUND 01	(14,003.09)	(109,886.00)	2,847.69	

**Tesfa International School
Detailed Income Statement
For Period Ending January 31, 2019**

	Month Activity	Year-to-Date Activity	FY19 Revised Budget 182 ADM	% of Budget
FOOD SERVICE FUND 02				
REVENUE				
State Aid Revenue				
02 R 005 770 000 701 300	281.87	1,496.99	2,800.00	53%
02 R 005 770 000 703 300	3,631.58	3,631.58	500.00	726%
Total State Aid Revenue	3,913.45	5,128.57	3,300.00	155%
Federal Aid Revenue				
02 R 005 770 000 701 471	879.45	4,670.64	9,964.59	28%
02 R 005 770 000 701 472	6,765.00	35,928.00	73,219.02	49%
02 R 005 000 000 705 476	-	-	-	N/A
02 R 005 770 000 705 476	-	15,339.52	43,025.93	36%
02 R 005 000 000 706 400	-	-	1,275.00	0%
02 R 005 770 000 706 400	1,022.40	3,113.35	6,413.00	49%
02 R 005 000 000 000 649	-	-	3,000.00	0%
Total Federal Aid Revenue	8,666.85	59,051.51	136,897.54	43%
TOTAL REVENUE	12,580.30	64,180.08	140,197.54	46%
EXPENDITURE				
Purchased Services				
02 E 005 770 000 701 305	-	420.00	-	N/A
Total Purchased Services	-	420.00	-	N/A
Supplies				
02 E 005 770 000 701 490	17,441.20	41,485.84	140,197.54	30%
02 E 005 770 000 705 490	7,085.10	17,858.10	-	N/A
Total Supplies	24,526.30	59,343.94	140,197.54	42%
Equipment				
02 E 005 770 000 701 530	-	-	-	N/A
Total Equipment	-	-	-	N/A
TOTAL EXPENDITURES	24,526.30	59,763.94	140,197.54	43%
NET INCOME/LOSS - FOOD SERVICE FUND 02	(11,946.00)	4,416.14	-	
NET INCOME/LOSS - ALL FUNDS	(25,949.09)	(105,469.86)	2,847.69	

TESFA PARENT SURVEY RESULTS - JANUARY 2019

Question #1

How many children do you have at Tesfa?

of responses marking

1 = 13

2 = 18

3 = 10

4 = 1

5 = 4

6 = 1

47 total responses

Representing 109 of 160 enrolled students

Median = 2

Average (mean) = 2.32

Question #2

How happy are you with your children's experience this year at Tesfa?

of responses marking:

Very Unhappy

1 = 2

2 = 0

3 = 6

4 = 10

5 = 27

Very Happy

46 total responses

Median = 5

Average (mean) = 4.33

Question #3

How happy are you with your children's teacher(s) this year?

Very Unhappy

1 = 0

2 = 2

3 = 4

4 = 8

5 = 33

Very Happy

47 total responses

Median = 5

Average (mean) = 4.53

Question #4 - Deleted

Question #5

How do you feel about the Friday early release schedule Tesfa started this year?

Much Prefer Full Day Schedule

1 = 3

2 = 0

3 = 1

4 = 7

5 = 36

Much Prefer Half Day Schedule

47 total responses

Median = 5

Average (mean) = 4.55

Question #6

How happy are you with the amount of homework your child has received this year?

Very Unhappy

1 = 3

2 = 4

3 = 7

4 = 9

5 = 24

Very Happy

47 total responses

Median = 4.5

Average (mean) = 4

Question #7

How important are school uniforms to you?

Would prefer no uniforms

1 = 11

2 = 5

3 = 3

4 = 7

5 = 21

Very important

47 total responses

Median = 4

Average (mean) = 3.47

Question #8

How happy are you with the leader of the school?

Very Unhappy

1 = 0

2 = 0

3 = 3

4 = 10

5 = 34

Very Happy

47 total responses

Median = 5

Average (mean) = 4.66

Question #9

How happy are you with the bus service company the school contracts with?

Very Unhappy

1 = 10

2 = 5

3 = 2

4 = 6

5 = 13

Very Happy

36 total responses

Median = 4

Average (mean) = 3.2

Question #10

How likely are you to have your children return to Tesfa next year?

Very unlikely

1 = 2

2 = 3

3 = 7

4 = 6

5 = 27

Very likely

45 total responses

Median = 5

Average (mean) = 4.18



GINC

Global Immersion
Network Consultants

Presentation for:

Jonas Beugen, Executive Director

TESFA International School

1600 41st Avenue Northeast

Columbia Heights

February 25, 2019

www.gincsolutions.com



Who we are...

- GINC Solutions is a highly qualified organization that has more than sixty years in K-12 education experience
 - Highly experienced in developing Immersion, ELL, Bilingual and Dual language programming
 - Supported developing successful Spanish Immersion programs in multiple schools and districts
 - Founders are politically active and well-connected with the Chambers of Commerce, Senators, elected officials and other community leaders.
-

Tesfa's Proposed Goal

Create a unique Dual Immersion program under the umbrella of IB, which provides a safe, caring and nurturing learning environment.

Benefits

- ❖ TESFA will increase enrollment by adding a rigorous Magnet program to its existing school programming.
 - ❖ Authentic learning experiences through exploration and discovery, hands on learning through the lens of Spanish
 - ❖ Acquiring life -long language skills as well as interactive social skills to provide high cognitive brain developments authentic rich Spanish oral language experiences
 - ❖ Integration of a more culturally and racially diverse student population
-

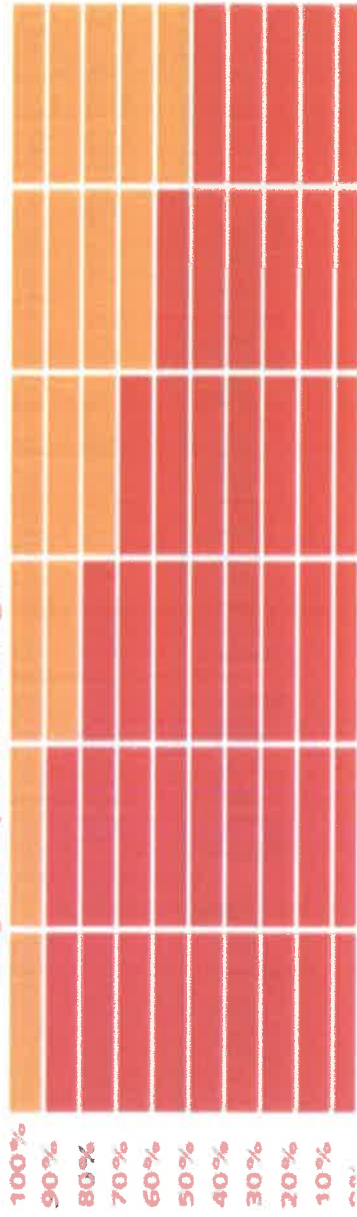


**90/10 DUAL IMMERSION MODEL:
SPANISH TO ENGLISH IMMERSION**

Our Program is based on the most effective Dual Immersion education model to ensure that all students develop high levels of proficiency in both English and Spanish

- In Pre-K through grade 1:** 90% of daily instruction occurs in Spanish and 10 % in English;
- In grade 2 :** 80 % of daily instruction occurs in Spanish and 20 % in English;
- In grade 3:** 70 % of daily instruction occurs in Spanish and 30 % in English;
- In grade 4:** 60% of daily instruction occurs in Spanish and 40% in English;
- In grade 5:** 50% of daily instruction occurs in Spanish and 50% in English.

% of curriculum taught in Spanish and English



Pre-School • K- Grade 1 Grade 2 Grade 3 Grade 4 Grade 5

Why Dual Immersion?

- ❖ Dual Immersion programs strengthen students' cognitive brain through deliberate literacy development in both languages
- ❖ Students become bilingual and biliterate and are able to transfer information
- ❖ Students in a Dual Immersion program consistently outperform monolingual peers on state mandated tests, regardless of demographics
- ❖ Cultivates greater culture awareness, understanding and are

well prepared for a global society



How Ginc Solutions can help...

Marketing

- ❖ Identify Latino families in surrounding communities
 - ❖ Promote the Spanish Immersion program at TESFA
-

How Ginc Solutions can help...

Professional Development:

- ❖ Support developing a strong evidence-base immersion program by providing teachers with the coaching, tools, feedback, training, and support needed to succeed.
-



How Ginc Solutions can help...

Planning & Preparing:

- ❖ Support school staff and leadership in creating a school-wide plan to embrace the Spanish and Arabic language, culture, and traditions in order to establish an integrated and diverse school
 - ❖ Identify and help recruit prospective teachers
 - ❖ Identify low cost teaching materials needed to deliver quality dual immersion instruction, specifically to Kindergarten year 1
-



Thank You!

Questions?

www.gincolutions.com

TESFA 2019

FALL - WINTER MAP DATA

Math	18-19		15-16		15-16		15-16		NORM RIT		NORM	
	Winter	Fall	Winter	Median RIT	Winter	Median RIT	Fall	Median RIT	Winter	Fall	Winter	Growth
	Median RIT	Median RIT	Median RIT	Median RIT	Median RIT	Median RIT	Median RIT	Median RIT				
K	142	127	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX
1	160	150	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX
2	172	165	178	174	174	174	174	187	177	177	177	8
3	188	179	182	186	186	186	186	198	191	191	191	7
4	191	190	196	189	189	189	189	209	202	202	202	7
5	201	190	201	195	195	195	195	217	211	211	211	6
6	214	201	210	206	206	206	206	222	218	218	218	4

Reading	18-19		15-16		15-16		15-16		NORM RIT		NORM	
	Winter	Fall	Winter	Median RIT	Winter	Median RIT	Fall	Median RIT	Winter	Fall	Winter	Fall-Winter
	Median RIT	Median RIT	Median RIT	Median RIT	Median RIT	Median RIT	Median RIT	Median RIT				
K	141	133	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX
1	153	142	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX	XXXX
2	167	155	171	168	168	168	168	184	174	174	174	10
3	182	179	173	178	178	178	178	195	188	188	188	7
4	194	189	196	182	182	182	182	203	198	198	198	5
5	188	183	201	189	189	189	189	210	206	206	206	4
6	206	199	214	204	204	204	204	214	211	211	211	3

TESFA 2019

FALL - WINTER MAP GROWTH SCORES SORTED BY GRADE

Winter RDG	Median Growth %	Average Growth %	% Meeting Growth Goal	% of Growth Met / 2	Reading Score = Total of 4 coulmns / 4
k	18	28	25	33.5	0.26
1	33	36	32	36.5	0.34
2	42	47	39	48	0.44
3	35	37	39	37.5	0.37
4	63	53	61	62	0.6
5	35	48	40	57.5	0.45
6	57	54	57	72.5	0.6
Winter MATH	Median Growth %	Average Growth %	% Meeting Growth Goal	% of Growth Met / 2	Math Score = Total of 4 coulmns / 4
k	38	50	43	47.5	0.45
1	49	50	50	36.5	0.46
2	28	34	33	39	0.34
3	69	55	61	61	0.62
4	24	36	29	35	0.31
5	56	49	56	50	0.53
6	95	85	92	140	1.03

Tesfa International Academy
FY19 Revised Budget

Description	FY19 YTD	FY19 Original Budget	FY19 Revised Budget	Change
GENERAL FUND 01 REVENUES				
State Revenue				
01 R 005 000 000 000 201	3,191.26	-	6,171.20	6,171.20
01 R 005 000 000 000 211	1,103,318.40	2,097,364.56	1,739,546.15	(357,818.41)
01 R 005 000 000 000 212	2,534.74	-	4,900.00	4,900.00
01 R 005 000 000 348 300	75,026.26	227,113.20	214,182.00	(12,931.20)
01 R 005 000 000 740 360	97,491.24	277,175.66	599,408.52	322,232.85
Total State Revenue	1,281,561.90	2,601,653.42	2,564,207.87	(37,445.56)
Federal Revenue				
01 R 005 216 000 401 400	27,711.23	65,200.00	67,274.62	2,074.62
01 R 005 204 000 414 400	7,765.91	7,000.00	9,828.25	2,828.25
01 R 005 205 000 417 400	-	12,000.00	14,212.28	2,212.28
01 R 005 000 000 419 400	-	-	10,000.00	10,000.00
Total Federal Revenue	39,652.14	114,200.00	137,102.15	22,902.15
Other Revenue				
01 R 005 000 000 000 370	-	-	-	-
01 R 005 000 000 000 096	116.32	5,000.00	125.00	(4,875.00)
01 R 005 000 000 000 099	1,725.99	10,000.00	3,089.00	(6,911.00)
01 R 005 000 111 000 370	-	-	-	-
Total Other Revenue	1,842.31	15,000.00	3,214.00	(11,786.00)
TOTAL REVENUES	1,323,056.35	2,730,853.42	2,704,524.02	(26,329.40)
EXPENDITURES				
Administration				
Salaries/Wages				
01 E 005 050 000 000 110	116,458.42	368,487.68	192,500.00	(175,987.68)
01 E 005 105 000 000 170	19,666.66	-	38,500.00	38,500.00
01 E 005 110 000 000 170	-	-	-	-
Total Salaries/Wages	136,125.08	368,487.68	231,000.00	(137,487.68)

Tesfa International Academy
FY19 Revised Budget

	FY19 YTD	FY19 Original Budget	FY19 Revised Budget	Change
Benefits				
01 E 005 050 000 000 210	8,469.88	-	14,726.25	14,726.25
01 E 005 105 000 000 210	1,369.09	-	2,945.25	2,945.25
01 E 005 105 000 000 214	1,467.45	-	2,887.50	2,887.50
01 E 005 050 000 000 218	8,978.94	-	14,841.75	14,841.75
01 E 005 105 000 000 220	3,564.47	-	6,776.40	6,776.40
01 E 005 050 000 000 220	19,330.17	-	36,527.16	36,527.16
01 E 005 105 000 000 235	283.44	-	-	-
01 E 005 050 000 000 240	195.51	-	1,839.24	1,839.24
01 E 005 105 000 000 240	36.23	-	357.24	357.24
01 E 005 050 000 000 230	106.20	-	-	-
01 E 005 050 000 000 235	1,327.36	-	-	-
01 E 005 050 000 000 299	460.00	-	-	-
01 E 005 105 000 000 230	18.88	-	-	-
01 E 005 105 000 000 299	92.90	-	-	-
01 E 005 050 000 000 280	-	-	-	-
01 E 005 105 000 000 280	-	-	-	-
Total Benefits	45,700.52	-	80,900.79	80,900.79
Purchased Services				
01 E 005 050 000 000 366	-	1,000.00	-	(1,000.00)
01 E 005 105 000 000 305	1,238.25	-	5,000.00	5,000.00
01 E 005 110 000 000 370	-	-	-	-
01 E 005 110 000 000 370	12,198.48	-	16,000.00	16,000.00
01 E 005 105 000 000 320	-	-	-	-
01 E 005 108 000 000 305	30,586.59	-	41,000.00	41,000.00
01 E 005 110 000 000 305	43,203.16	140,000.00	60,860.00	(79,140.00)
01 E 005 110 000 000 320	2,642.57	8,000.00	5,400.00	(2,600.00)
01 E 005 110 000 000 329	773.92	1,000.00	1,500.00	500.00
Total Purchased Services	90,642.97	150,000.00	129,760.00	(20,240.00)

**Tesfa International Academy
FY19 Revised Budget**

	FY19 YTD	FY19 Original Budget	FY19 Revised Budget	Change
Supplies/Materials				
01 E 005 110 000 000 405	1,649.25	-	2,200.00	2,200.00
01 E 005 110 000 000 401	12,086.74	-	13,500.00	13,500.00
01 E 005 105 000 000 401	-	20,000.00	-	(20,000.00)
Total Supplies/Materials	<u>13,735.99</u>	<u>20,000.00</u>	<u>15,700.00</u>	<u>(4,300.00)</u>
Equipment				
01 E 005 110 000 000 555	-	-	-	-
01 E 005 105 000 000 555	-	4,600.00	-	(4,600.00)
Total Equipment	-	<u>4,600.00</u>	-	<u>(4,600.00)</u>
Other Expenditures				
01 E 005 105 000 000 820	11,540.00	27,000.00	29,000.00	2,000.00
01 E 005 950 000 000 910	-	12,000.00	-	(12,000.00)
Total Other Expenditures	<u>11,540.00</u>	<u>39,000.00</u>	<u>29,000.00</u>	<u>(10,000.00)</u>
Total Administration	<u>297,744.56</u>	<u>582,087.68</u>	<u>486,360.79</u>	<u>(95,726.89)</u>
General Education				
Salaries/Wages				
01 E 010 201 000 000 140	-	-	-	-
01 E 010 203 000 000 140	298,178.40	887,936.00	584,976.72	(302,959.28)
01 E 010 203 000 000 145	250.00	-	-	-
01 E 010 203 000 000 141	-	-	-	-
01 E 010 230 000 000 140	-	-	-	-
01 E 010 240 000 000 141	-	-	-	-
01 E 010 203 000 000 185	-	-	5,200.00	5,200.00
Total Salaries/Wages	<u>298,428.40</u>	<u>887,936.00</u>	<u>590,176.72</u>	<u>(297,759.28)</u>
Benefits				
01 E 010 203 000 000 210	21,574.14	-	45,148.52	45,148.52
01 E 010 203 000 000 214	-	-	-	-
01 E 010 203 000 000 218	23,024.50	-	45,502.63	45,502.63
01 E 010 203 000 000 220	38,831.60	-	69,030.14	69,030.14
01 E 010 203 000 000 230	420.22	-	-	-
01 E 010 203 000 000 235	4,201.27	-	-	-
01 E 010 203 000 000 240	815.49	-	7,493.16	7,493.16

Tesfa International Academy
FY19 Revised Budget

	FY19 YTD	FY19 Original Budget	FY19 Revised Budget	Change
01 E 010 203 000 000 270	4,837.00	-	8,216.00	8,216.00
01 E 010 203 000 000 299	3,932.85	-	-	-
01 E 010 203 000 000 280	2,746.32	-	11,650.00	11,650.00
Total Benefits	100,383.39	-	187,040.44	187,040.44
Purchased Services				
01 E 010 203 000 000 305	692.11	30,050.00	1,000.00	(29,050.00)
01 E 010 203 000 000 369	2,113.14	-	2,500.00	2,500.00
Total Purchased Services	2,113.14	30,050.00	3,500.00	(26,550.00)
Supplies/Materials				
01 E 010 203 000 000 401	8,978.56	-	10,500.00	10,500.00
01 E 010 203 000 000 406	7,194.00	-	7,194.00	7,194.00
01 E 010 203 000 000 430	501.65	25,000.00	1,000.00	(24,000.00)
01 E 010 201 000 000 430	-	-	-	-
01 E 010 203 000 000 460	-	-	-	-
01 E 010 203 000 000 461	2,700.00	500.00	2,700.00	2,200.00
Total Supplies/Materials	19,374.21	25,500.00	21,394.00	(4,106.00)
Equipment				
01 E 010 203 000 000 530	-	-	-	-
01 E 010 203 000 000 535	11,651.04	-	23,304.00	23,304.00
01 E 010 203 000 000 555	3,177.04	20,000.00	3,177.04	(16,822.96)
Total Equipment	14,828.08	20,000.00	26,481.04	6,481.04
Other Expenditures				
01 E 010 203 000 000 820	-	-	-	-
Total Other Expenditures	-	-	-	-
General Education	435,127.22	963,496.00	828,592.21	(134,893.79)
State - Special Education Salaries/Wages				
01 E 010 407 000 740 140	43,166.64	216,872.96	96,800.00	(120,072.96)
01 E 010 420 000 740 161	101,151.98	-	217,163.54	217,163.54
01 E 010 420 000 740 185	-	-	2,800.00	2,800.00
01 E 010 420 000 740 186	1,160.00	-	740.00	740.00
Total Salaries/Wages	145,478.62	216,872.96	317,503.54	100,630.58

Tesfa International Academy
FY19 Revised Budget

	FY19 YTD	FY19 Original Budget	FY19 Revised Budget	Change
Benefits				
01 E 010 407 000 740 210	3,083.07	-	7,405.20	7,405.20
01 E 010 408 000 740 210	-	-	-	-
01 E 010 407 000 740 230	24.19	-	-	-
01 E 010 407 000 740 235	683.93	-	-	-
01 E 010 407 000 740 240	46.33	-	919.92	919.92
01 E 010 420 000 740 230	62.49	-	-	-
01 E 010 420 000 740 235	2,036.54	-	-	-
01 E 010 420 000 740 240	132.79	-	1,622.04	1,622.04
01 E 010 420 000 740 210	7,267.92	-	16,883.82	16,883.82
01 E 010 407 000 740 214	-	-	-	-
01 E 010 420 000 740 214	7,539.49	-	15,608.16	15,608.16
01 E 010 407 000 740 299	118.90	-	-	-
01 E 010 407 000 740 218	3,328.17	-	7,463.28	7,463.28
01 E 010 420 000 740 218	-	-	971.05	971.05
01 E 010 407 000 740 220	9,719.18	-	23,045.88	23,045.88
01 E 010 420 000 740 220	25,203.85	-	57,533.44	57,533.44
01 E 010 407 000 740 280	-	-	-	-
01 E 010 420 000 740 299	340.85	-	-	-
Total Benefits	59,587.70	-	131,452.79	131,452.79

**Tesfa International Academy
FY19 Revised Budget**

	FY19 YTD	FY19 Original Budget	FY19 Revised Budget	Change
Purchased Services				
01 E 010 420 000 740 305	285.00	85,000.00	500.00	(84,500.00)
01 E 010 401 000 740 394	21,184.67	-	40,500.00	40,500.00
01 E 010 420 000 740 394	48,291.63	-	100,000.00	100,000.00
Total Purchased Services	69,761.30	85,000.00	141,000.00	56,000.00
Supplies/Materials				
01 E 010 420 000 740 401	-	-	-	-
01 E 010 420 000 740 433	-	4,600.00	-	(4,600.00)
Total Supplies/Materials	-	4,600.00	-	(4,600.00)
Equipment				
01 E 010 420 000 740 530	-	1,000.00	-	(1,000.00)
01 E 010 420 000 740 555	-	500.00	-	(500.00)
Total Equipment	-	1,500.00	-	(1,500.00)
Total State - Special Education	274,827.62	307,972.96	589,956.33	281,953.37

Federal Funds

	FY19 YTD	FY19 Original Budget	FY19 Revised Budget	Change
Title I				
01 E 010 216 000 401 140	21,431.44	-	50,207.41	50,207.41
01 E 010 216 000 401 210	1,635.05	-	3,840.87	3,840.87
01 E 010 216 000 401 214	1,225.13	-	-	-
01 E 010 216 000 401 218	392.89	-	3,870.99	3,870.99
01 E 010 216 000 401 220	3,991.32	-	8,506.36	8,506.36
01 E 010 216 000 401 280	-	-	-	-
01 E 010 216 000 401 401	249.60	-	500.00	500.00
01 E 010 216 000 401 430	-	-	349.00	349.00
Total Title I	28,925.43	-	67,274.62	67,274.62

**Tesfa International Academy
FY19 Revised Budget**

	FY19 YTD	FY19 Original Budget	FY19 Revised Budget	Change
Title II				
01 E 010 204 000 414 366	7,755.91	-	9,828.25	9,828.25
Total Title II	<u>7,755.91</u>	<u>-</u>	<u>9,828.25</u>	<u>9,828.25</u>
Title III				
01 E 010 205 000 417 143	7,719.02	-	10,524.60	10,524.60
01 E 010 205 000 417 210	307.59	-	805.13	805.13
01 E 010 205 000 417 235	43.37	-	-	-
01 E 010 205 000 417 218	267.88	-	811.45	811.45
01 E 010 205 000 417 220	842.23	-	1,424.46	1,424.46
01 E 010 205 000 417 430	-	-	646.64	646.64
Total Title III	<u>9,180.09</u>	<u>-</u>	<u>14,212.28</u>	<u>14,212.28</u>
Federal - Special Education				
01 E 010 420 000 419 303	25,808.75	-	29,787.00	29,787.00
01 E 010 420 000 419 433	1,269.65	-	6,000.00	6,000.00
Total Federal Special Education	<u>27,078.40</u>	<u>-</u>	<u>35,787.00</u>	<u>35,787.00</u>
Total Federal Funds	<u>72,939.83</u>	<u>-</u>	<u>127,102.15</u>	<u>127,102.15</u>
Instructional Support				
Purchased Services				
01 E 010 640 000 000 366	-	20,000.00	-	(20,000.00)
01 E 010 640 000 306 368	-	-	-	-
01 E 010 640 000 000 401	-	-	-	-
01 E 010 640 000 000 490	-	-	-	-
01 E 010 640 000 306 401	-	-	-	-
01 E 010 640 000 306 490	-	-	-	-
Total Purchased Services	<u>-</u>	<u>20,000.00</u>	<u>-</u>	<u>(20,000.00)</u>
Total Instructional Support	<u>-</u>	<u>20,000.00</u>	<u>-</u>	<u>(20,000.00)</u>
Student Support Services				
Salaries/Wages				
01 E 005 720 000 000 143	-	134,976.00	-	(134,976.00)
01 E 005 790 000 000 143	30,761.46	-	57,080.00	57,080.00
01 E 005 710 000 000 185	-	-	-	-
Total Salaries/Wages	<u>30,761.46</u>	<u>134,976.00</u>	<u>57,080.00</u>	<u>(77,896.00)</u>

**Tesfa International Academy
FY19 Revised Budget**

	FY19 YTD	FY19 Original Budget	FY19 Revised Budget	Change
Benefits				
01 E 005 790 000 000 210	2,440.64	-	4,366.62	4,366.62
01 E 005 790 000 000 214	2,365.24	-	4,281.00	4,281.00
01 E 005 790 000 000 220	671.18	-	171.74	171.74
01 E 005 790 000 000 230	35.11	-	-	-
01 E 005 790 000 000 235	34.53	-	-	-
01 E 005 790 000 000 299	174.21	-	-	-
01 E 005 790 000 000 240	67.95	-	1,161.60	1,161.60
Total Benefits	5,788.86	-	9,980.96	9,980.96
Purchased Services				
01 E 005 720 000 000 305	528.00	6,025.00	2,000.00	(4,025.00)
01 E 005 760 000 720 360	101,870.10	280,000.00	242,120.00	(37,880.00)
01 E 005 760 000 723 360	19,345.00	20,000.00	41,000.00	21,000.00
01 E 005 760 000 733 360	2,000.00	-	2,000.00	2,000.00
Total Purchased Services	123,743.10	306,025.00	287,120.00	(20,905.00)
Supplies/Materials				
01 E 005 720 000 000 401	32.54	-	200.00	200.00
Total Supplies/Materials	32.54	-	200.00	200.00
Total Student Support Services	160,325.96	441,001.00	354,380.96	(88,620.04)
Operations				
Salaries/Wages				
01 E 005 810 000 000 170	-	-	-	-
Total Salaries/Wages	-	-	-	-
Benefits				
01 E 005 810 000 000 210	-	-	-	-
01 E 005 810 000 000 214	-	-	-	-
Total Benefits	-	-	-	-
Purchased Services				
01 E 005 810 000 000 305	19,766.05	10,000.00	33,246.00	23,246.00
01 E 005 810 000 000 370	-	15,000.00	-	(15,000.00)
01 E 005 810 000 000 330	11,962.65	20,400.00	20,507.40	107.40
01 E 005 810 000 000 350	4,317.86	8,600.00	4,317.86	(4,282.14)
01 E 005 850 000 000 370	-	5,000.00	-	(5,000.00)
Total Purchased Services	36,046.56	59,000.00	58,071.26	(928.74)

**Tesfa International Academy
FY19 Revised Budget**

	FY19 YTD	FY19 Original Budget	FY19 Revised Budget	Change
Building Lease				
01 E 005 850 000 348 370 Building Lease	143,717.00	252,348.00	240,282.00	(12,066.00)
Total Building Lease	143,717.00	252,348.00	240,282.00	(12,066.00)
Supplies/Materials				
01 E 005 810 000 000 401 Non-Inst'r'l Supplies - Operations and Maintenance	4,191.32	8,000.00	6,500.00	(1,500.00)
Total Supplies/Materials	4,191.32	8,000.00	6,500.00	(1,500.00)
Equipment				
01 E 005 850 000 000 530 Equipment - Operations and Maintenance	1,559.97	1,000.00	1,559.97	559.97
Total Equipment	1,559.97	1,000.00	1,559.97	559.97
Total Operations	185,514.85	320,348.00	306,413.23	(14,494.74)
Fiscal and Other Fixed Costs				
01 E 005 920 000 000 740 Loans and Interest Expense	2,234.93	-	8,400.00	8,400.00
01 E 005 940 000 000 340 Property and Liability Insurance	2,156.77	13,500.00	6,443.00	(7,057.00)
Total	4,391.70	13,500.00	14,843.00	1,343.00
TOTAL EXPENDITURES	1,430,871.74	2,648,395.64	2,707,648.68	56,693.07
GENERAL FUND 01 - NET INCOME(LOSS)	(107,815.39)	82,457.78	(3,124.66)	(83,022.47)
FOOD SERVICE FUND 02 REVENUES				
02 R 005 770 000 701 300 State Revenue	1,496.99	-	2,800.00	2,800.00
02 R 005 770 000 703 300 State - Milk Revenue	3,631.58	-	500.00	500.00
02 R 005 000 000 705 476 State - Breakfast Revenue	-	-	-	-
Total State Revenue	5,128.57	-	3,300.00	3,300.00

**Tesfa International Academy
FY19 Revised Budget**

	FY19 YTD	FY19 Original Budget	FY19 Revised Budget	Change
Federal Revenue				
02 R 005 770 000 701 471	4,670.64	-	9,964.59	9,964.59
02 R 005 770 000 701 472	35,928.00	126,825.00	73,719.02	(53,105.98)
02 R 005 770 000 705 476	15,339.52	-	43,025.93	43,025.93
02 R 005 000 000 706 400	-	-	-	-
02 R 005 770 000 706 400	3,113.35	-	7,688.00	7,688.00
Total Federal Revenue	59,051.51	126,825.00	134,397.54	7,572.54
Other				
02 R 005 770 000 701 601	-	-	-	-
02 R 005 000 000 000 649	-	12,000.00	-	(12,000.00)
	-	12,000.00	-	(12,000.00)
TOTAL REVENUES	64,180.08	138,825.00	137,697.54	(1,127.46)

EXPENDITURES

Salaries/Wages				
02 E 010 770 000 701 170	-	-	-	-
Total Salaries/Wages	-	-	-	-
Benefits				
02 E 010 770 000 701 210	-	-	-	-
02 E 010 770 000 701 214	-	-	-	-
Total Benefits	-	-	-	-
Purchased Services				
02 E 005 770 000 701 305	420.00	-	420.00	420.00
02 E 005 770 000 709 305	-	-	-	-
02 E 005 770 000 709 330	-	-	-	-
02 E 005 770 000 709 370	-	-	-	-
Total Purchased Services	420.00	-	420.00	420.00

**TESFA INTERNATIONAL SCHOOL
FUND BALANCE POLICY (703)**

I. PURPOSE

The purpose of this policy is to insure the financial stability of Tesfa International School, to provide a sound basis to justify continuation of the strong financial rating, and to provide a reserve enabling the school to deal with unforeseen budget expenditures.

II. GENERAL STATEMENT OF POLICY

To ensure the financial strength and stability of Tesfa International School, the board will endeavor to maintain a targeted fund balance of no less than 10% and no more than 20% of our revenues.

The board will review the fund balance target over time to accommodate the changing financial situation and holdback from the state of Minnesota.

Adopted:

Revised:

Corporate Borrowing Resolution

I, the undersigned Secretary or Assistant Secretary of Tesfa International School, (the "Corporation"),
HEREBY CERTIFY that the Corporation is organized and existing under and by virtue of the laws of the State of Minnesota as a
Nonprofit Corporation, with its principal office at 1555 40th Ave NE Columbia Heights, MN 55421
and is duly authorized to transact business in the State of Minnesota.

I FURTHER CERTIFY that at a meeting of the Directors of the Corporation, duly called and held on February 25, 2019, at
which a quorum was present and voting, or by other duly authorized corporate action in lieu of a meeting, the following resolutions were
adopted:

BE IT RESOLVED, that the following named officers, employees, or agents of this Corporation, whose actual signatures are shown
below:

<u>NAME</u>	<u>POSITION</u>	<u>ACTUAL SIGNATURE</u>
<u>Jonas Beugen</u>	<u>Executive Director</u>	X <u>[Signature]</u>
_____	_____	X _____
_____	_____	X _____

acting for and on behalf of the Corporation and as its act and deed be, and he or she hereby is, authorized and empowered:

To borrow from time to time from Propel Nonprofits, a Minnesota Nonprofit Corporation ("Lender"), on such terms as may be
agreed upon between the Corporation and Lender, such sum or sums of money as in his or her judgment should be borrowed,
however such sum or sums shall not exceed \$150,000. To mortgage, pledge, transfer, endorse,
hypothesize, or otherwise encumber and deliver to Lender, as security for the payment of any loans or credit accommodations
so obtained, any promissory notes so executed, or any other further indebtedness of the Corporation to Lender at any time
owning, any property now or hereafter belonging to the Corporation or in which the Corporation now or hereafter may have an
interest. Such property may be mortgaged, pledged, transferred, endorsed, hypothecated, or encumbered at the time such
loans are obtained or such indebtedness is incurred, or at any other time or times, and may be either in addition to or in lieu of
any property theretofore mortgaged, pledged, transferred, endorsed, hypothecated, or encumbered.

To execute and deliver to Lender the promissory note or notes, or other evidence of credit accommodations of the Corporation
on Lender's forms, at such rates of interest and on such terms as may be agreed upon, evidencing the sums of money so
borrowed or any indebtedness of the Corporation to Lender, and also to execute and deliver to Lender one or more renewals,
extensions, modifications, refinancings, consolidations, or substitutions for one or more of the notes, any portion of the notes,
or any other evidence of credit accommodations.

RESOLVED FURTHER that if two or more resolutions of this Corporation authorizing any transactions with the Lender are outstanding
concurrently at any time the provisions thereof shall be deemed to be cumulative.

RESOLVED FURTHER that all loans heretofore made by said officer in the name of this Corporation and all promissory notes and
other documents executed by them in connection therewith or to secure the name are hereby ratified and approved.

RESOLVED FURTHER that this resolution shall remain in full force and effect until revoked.

In TESTIMONY WHEREOF, I have hereunto set my hand and seal on February 12, 2019, and attest that the
signatures set opposite the names listed above are their genuine signatures.

CERTIFIED TO AND ATTESTED BY:

X. [Signature]
Secretary of Corporation Vice-Chair

